

Dear Doug,

I just wanted to let you know about the amazing response I have had from your presentation to our sales team and other managers here at Beazer Homes Houston. Your presentation was not only high impact it was also memorable and very applicable to all of the attendees.

As someone who has invited speakers in to educate in the past I was extremely impressed with your ability to find out about us and our needs first. Your presentation was so effective because you customized it to fit our company culture. In doing so this certainly gave me confidence in knowing I made the right decision and our training budget was well spent.

As you are aware several other Beazer department heads have inquired about your services to help us meet our continuing needs as we strive for excellence in training our employees. Thanks again for the long lasting impression you have made with me and the Beazer team.

Yours truly,



Kevin Wiederhold
Vice President Sales and Marketing
Houston Division