

July 2, 2002

Mr. Doug Hanson
3106 Huntington Court
Katy, TX 77493

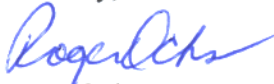
Dear Doug,

I am writing to extend our thanks for your superb keynote presentation at our Vest Fest 2002 conference in Nashville, TN. Your presentation, "Powerful Beyond Measure" was a big hit with our attendees. Your humorous storytelling and pointed messages were a great way to kick off our conference with energy and enthusiasm.

Particularly valuable were your transformation principles and how they related to developing a "winner's mindset." Your phrase "getting paid to make friends" resonated with our attendees. In a very short time, your principles succinctly positioned what they need to do and how they need to do it to be successful.

Once again, thanks so much for contributing to the success of H.D. Vest conference. We greatly appreciate your involvement in our program.

Sincerely,



Roger Ochs
President

RCO/ra