

January 19, 1998

Mr. Doug Hanson
Hidden Resources
6021 Pine Meadows
Katy, TX 77493

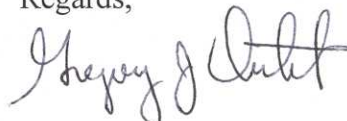
Dear Doug,

Thanks for the session on December 8, 1997, we found it most enlightening. As you are aware this is the first time in three years of using Hidden Resources that we have had the entire group together – and the response has been excellent! I have gotten feedback from folks via e-mail, notes and conversations saying that they loved the session and will use it not only in their business life, but also personal life as well.

As far as results, the South has gone from being the region with lowest sales volume to one the top regions in the time we have been doing the seminars. There are a lot of reasons for this turnaround, but I feel your seminars have allowed us to break down barriers, enhance teamwork and improve communications.

Doug, we look forward to working with you in the future and good selling to you.

Regards,



Gregory J. Dukat
Vice President & General Manager